



### **Approval of Minutes**

### **Recommendation:**

Approve the minutes of the December 2, 2020, Direct Support Organizations (DSO) Committee Meeting

### **Approval of DSO Board Members**

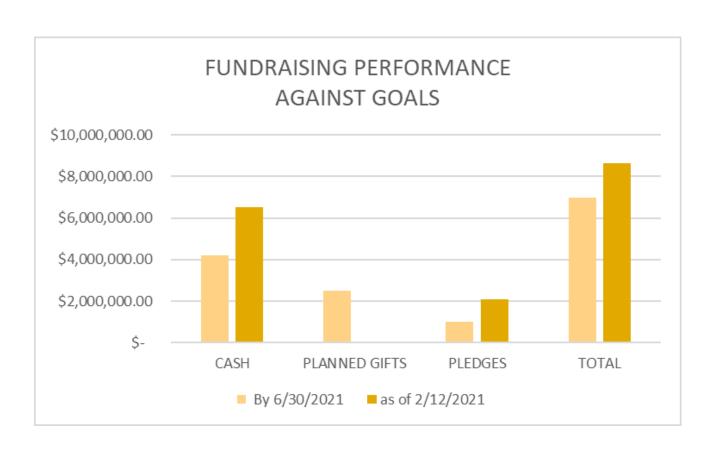
### **Summary:**

Consideration of Approval of FAMU Foundation Board Members

#### **Recommendation:**

This action item is submitted for approval in accordance with FAMU Board of Trustees Policy Number 2018-01. At the November 19, 2020, FAMU Foundation General Board Meeting, the FAMU Foundation Board elected two new Directors and four Directors were re-elected to the Board due to term expirations.

## 2020-2021 Fundraising as of 2/12/2021



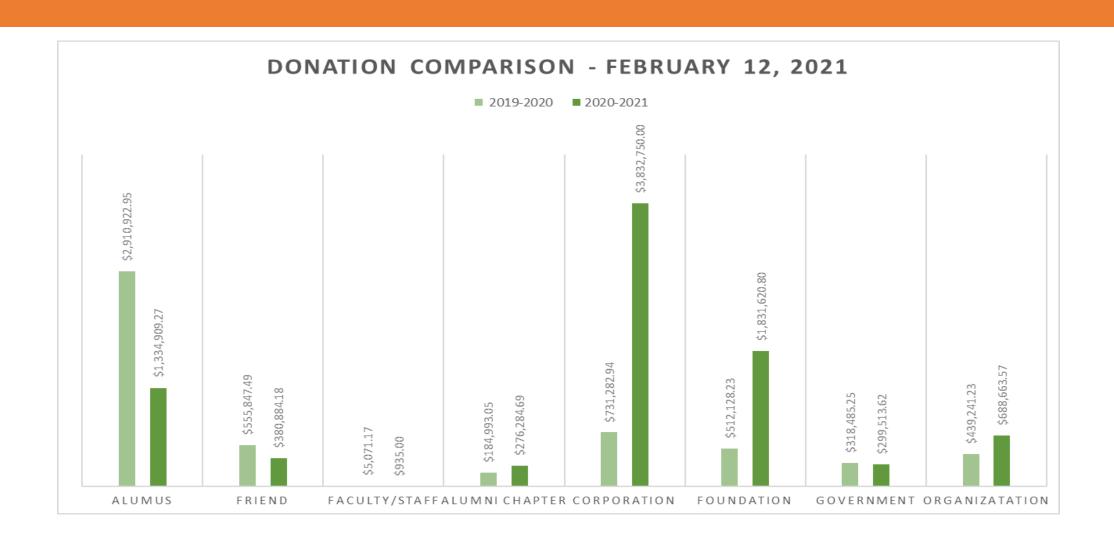
### \$8,660,761.13 (112% of \$7.7Million)

New Cash Goal - \$4.2M

Current - \$6,520,607.64 (155%)

- Planned Gifts Goal -\$2.5M
  Current \$50,000 (2%)
- Pledges Goal \$1M
  Current \$2,090,153.49 (209%)
- Pledge CollectionsCurrent \$263,936.10

# 2020-2021 Fundraising as of 2/12/2021



## **Update on Divisional Activities**

#### A. FY 2020-21 University Advancement Updates

- Giving Tuesday 2020 raised \$73,917.50, a 17% increase over 2019
- 2<sup>nd</sup> Annual 1887 Strikes Day of Giving March 25-26, 2021
- The 2018-2019/2019-2020 Report
- Alumni Giving Rate: Currently 4.25%, which is 47% of our 9% of goal
- Monthly University Advancement Meeting with the Deans and their staff
- Raised \$3,812,630 from corporations/foundations.
- 15 New Industry Cluster Companies
- Received a gold award in the Council for Advancement and Support of Education (CASE) Southeast District Contest Fundraising Pivot category.

#### B. DSO Updates

#### 1. FAMU Foundation, Inc.

- The Investment Portfolio balance as of December 31, 2020, is \$142,085,880.
- The Endowment balance as of December 31, 2020, is \$106,499,793.00.

# **Update on Divisional Activities**

#### 2. FAMU National Alumni Association (NAA)

- On February 5, at Bragg Memorial Stadium, FAMU NAA President Col. Gregory Clark hosted a FAMU NAA
   President's Award for Leadership and Community Service Ceremony. Awards were presented to President
   Larry Robinson, Ph.D.; Shawnta Friday-Stroud, Ph.D., and the FAMU Foundation; Ms. Tanya Tatum and FAMU
   Health Services; Cynthia Harris, Ph.D., and Mrs. Carmen Cummings Martin, Assistant Vice President,
   University Engagement and Alumni Affairs. Awards were also presented to frontline medical and military staff,
   and corporate partners.
- Plans are underway for the FAMU Day at the Capitol on Thursday, April 1, on the Zoom platform.

#### 3. FAMU Rattler Boosters

- The FAMU Rattler Boosters Virtual Kickoff Fundraiser was held on February 6, 4 p.m. 6 p.m., via Facebook Live, Instagram, Zoom, and Twitter.
- The FAMU Rattler Boosters have raised nearly fifty percent in donations and pledges for the Galimore-Powell Fieldhouse roof replacement project.
- To better align with the goals of the Athletics department, the FAMU Rattler Boosters are assembling a committee to discuss several changes including amending the By-Laws.

