

**FLORIDA A & M UNIVERSITY
BOARD OF TRUSTEES**

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IN RE: BOARD MEETING
_____ /

TRUSTEE MEMBERS: SOLOMON BADGER, CHAIR
NARAYAN PERSAUD
TOREY L. ALSTON
BELINDA SHANNON
SPURGEON McWILLIAMS
RUFUS MONTGOMERY
KARL WHITE
KELVIN LAWSON
KIMBERLY MOORE
LUCAS BOYCE
TONETTE GRAHAM

DATE: MONDAY, AUGUST 11, 2014

TIME: COMMENCED AT:
CONCLUDED AT:

LOCATION: PRESIDENT'S CONFERENCE ROOM
LEE HALL
TALLAHASSEE, FLORIDA

TRANSCRIBED BY: NANCY S. METZKE, RPR, FPR
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P R O C E E D I N G S

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3 CHAIRMAN BADGER: Okay. Thank you everyone.
4 Thanks for coming right back so soon to help us
5 deal with our agenda at Florida A & M University.
6 I think I heard someone else come on?

7 TRUSTEE GRAHAM: Yes, sir, this is Trustee
8 Graham.

9 CHAIRMAN BADGER: Trustee Graham is on.

10 Okay. Now we are here today to deal with just
11 one agenda item, and it's an action item and it's a
12 continuation and follow-up of something that we've
13 done some preliminary work on. We have to approve
14 the 2014/2015 final operating budget, and at this
15 time I would like to ask the vice chairman of the
16 Board and a committee chairperson, Trustee
17 Montgomery, to introduce the fiscal year 2014/2015
18 operating budget.

19 TRUSTEE MONTGOMERY: Mr. Chair, I believe a
20 roll call would be in order, roll call --

21 CHAIRMAN BADGER: I thought I was calling the
22 roll when I was ringing them off.

23 Okay. Thank you. Let's retrogress and call
24 the roll, please.

25 MS. ABDI: Thank you, Chair Badger.

1 CHAIRMAN BADGER: Here.

2 MS. ABDI: Trustee Alston.

3 TRUSTEE ALSTON: Yes, I'm here.

4 CHAIRMAN BADGER: Chair Badger?

5 (NO RESPONSE).

6 MS. ABDI: Trustee Boyce.

7 TRUSTEE BOYCE: Here.

8 MS. ABDI: Trustee Graham.

9 TRUSTEE GRAHAM: Here.

10 MS. ABDI: Trustee Lawson.

11 TRUSTEE LAWSON: I'm here.

12 MS. ABDI: Trustee McWilliams.

13 TRUSTEE MCWILLIAMS: I'm here.

14 MS. ABDI: Vice Chair Montgomery.

15 TRUSTEE MONTGOMERY: Here.

16 MS. ABDI: Trustee Moore.

17 TRUSTEE MOORE: Here.

18 MS. ABDI: Trustee Persaud.

19 TRUSTEE PERSAUD: Here.

20 MS. ABDI: Trustee Shannon.

21 (NO RESPONSE).

22 MS. ABDI: Trustee Turnbull.

23 (NO RESPONSE).

24 MS. ABDI: Trustee Warren.

25 (NO RESPONSE).

1 MS. ABDI: Trustee White.

2 TRUSTEE WHITE: Here.

3 TRUSTEE SHANNON: Trustee Shannon is here. I
4 was muted, sorry.

5 MS. ABDI: Thank you.

6 Mr. Chair, you do have a quorum. Thank you.

7 CHAIRMAN BADGER: Okay. Thank you.

8 Then I'll ask again if Trustee Montgomery will
9 go ahead and introduce the 2014/2015 operating
10 budget item.

11 Trustee Montgomery.

12 TRUSTEE MONTGOMERY: Thank you, Mr. Chairman.

13 Trustees, we have on today's agenda a
14 request regarding approval of the final operating
15 budget for fiscal year 2014/2015. A preliminary
16 operating budget was approved at our June 4, 2014,
17 meeting.

18 I would like to ask Doctor Mangum to make her
19 introductory comments and to have her staff make
20 any necessary presentation.

21 CHAIRMAN BADGER: Doctor Mangum.

22 PRESIDENT MANGUM: Thank you, Chairman Badger
23 and Trustee Montgomery.

24 One or two of the opening comments that I
25 have prior to staff entertaining any questions

1 that you have is that I think we have a very
2 important budget that we're implementing this
3 year that requires and that introduces several
4 changes that we're interested in with regard to
5 becoming more efficient and effective in our
6 operations. You will notice that in looking at
7 this particular budget where the variances are
8 and some of the changes that have been made in
9 our budget for 2013/14 as compared to 2014/15.

10 We think that the resources that we have will
11 allow us to meet our operating needs and that our
12 budget at the end of the year, as we have planned
13 it, will be balanced; however, because it is at the
14 beginning of the year, we would like the
15 flexibility to be able to make decisions within
16 this budget to address any issues as they arise
17 with the goal of maintaining a balanced budget at
18 the end of the year.

19 So with that, I'd like to have the VP for
20 finance and the Director of Budget entertain any
21 questions that you might have about the budget as
22 it has been proposed.

23 CHAIRMAN BADGER: Thank you, Doctor Mangum.

24 Are there any questions? Any questions on the
25 budget?

1 (NO RESPONSE) .

2 PRESIDENT MANGUM: So hearing no questions,
3 we'd like to propose that you move forward with
4 approval.

5 TRUSTEE MONTGOMERY: Mr. Chairman.

6 CHAIRMAN BADGER: Yes, sir.

7 TRUSTEE MONTGOMERY: I have a question that I
8 guess in its semblance would be related to the
9 budget. I've asked the administration and
10 Doctor Mangum a number of questions that are
11 budget related and I haven't received answers to
12 those questions. I'll preface my comments by
13 saying that I do believe we need to pass the budget
14 today, but I also feel it would be irresponsible to
15 continue in that posture while there are open
16 questions, at a minimum, to have a defined period
17 of time in which we'll have answers to those
18 questions.

19 On July 22nd, I asked Doctor Mangum to provide
20 a copy of the current operating procedures for
21 donor development, engagement -- engagement in
22 maintenance. I also asked for a written monthly
23 snapshot of fundraising activity, including a
24 year-to-date and an actual (inaudible), and that's
25 related to the challenges that we've had in the

1 areas of fundraising and how that impacts our
2 budget.

3 On July 31st, I asked Doctor Mangum to be
4 prepared to discuss questions that were asked
5 during the June 2014 budget discussion in
6 Crestview. As you recall, we passed the
7 preliminary budget, and that was subject to
8 adjustment in final Board approval, which is why
9 we're here today.

10 I asked for a list of questions and answers
11 from that Budget and Finance meeting, and I asked
12 for a summary just to be provided to the members of
13 the Committee.

14 I asked Doctor Mangum -- I had some problems
15 with grammar and spelling and the way we were
16 getting documents. I asked, you know, if she
17 allowed (inaudible) to communicate with Board
18 members that way, aren't they likely to follow in
19 the same pattern in communication with external
20 stakeholders. I also asked would your governing
21 body, the Board of Trustees, be embarrassed if
22 official communication goes out from FAMU to the
23 Board of Governors or the legislature with basic
24 spelling or grammatical errors.

25 A week later I asked when can we expect a

1 working solution to this problem. That was
2 August 2nd. On August 7th I did get a call back
3 from CFO and the President to discuss these
4 things and I felt, well, okay, maybe they have
5 this under control. And then I get an email
6 announcing the President's inaugural that has
7 more spelling and grammar errors. I had a
8 document from the VP for communications, and we
9 had improper subject and verb agreement and maybe
10 ten errors that I spent almost an hour walking
11 the person through.

12 So you may ask how this ties to the budget
13 fund. I want to ensure that whatever is
14 transmitted from this point is something that's
15 reflective of the excellence that we've come to
16 know at Florida A & M. I think it's a serious -- I
17 wrote on August 7th that this is a serious problem
18 that requires an immediate solution, and my
19 question was: Do we need a discussion about
20 spelling and improper grammar during an upcoming
21 committee or Board meeting to fix the problem? I
22 did not get a response.

23 The next day I sent an email, which you were
24 all in receipt of, and I asked several additional
25 questions. The first one was a response to the

1 email with a clarifying statement about the
2 problem. So far I keep hearing: Well, we're doing
3 our best, or we're pursuing excellence. And to me,
4 at this point, that's unacceptable.

5 I also requested answers to several additional
6 questions, one is: What's the total annual budget
7 for all communications activity? And just give me
8 an estimate. I said, an estimate will suffice for
9 now. I asked: What's the total of the
10 communications-related expenditures for the fourth
11 quarter of fiscal year 2013/2014 and separately for
12 July 2014?

13 This data should be readily available. It
14 should be somewhere where it's instant and upon
15 demand. And for the last quarter it should already
16 be recorded somewhere, so I thought it was a
17 reasonable request that could be responded to prior
18 to this meeting.

19 I asked how many FTE are involved in direct
20 communication with the Board of Trustees and the
21 total salary and benefits attributed to this group.
22 That question has not been responded to or answered
23 in the form of that email. I asked how many FTE
24 are assigned to communications-related activity and
25 the total salary and benefits attributed to this

1 group. And the idea is if we are spending millions
2 to be able to communicate with people, why aren't
3 specific problems that are being addressed by a
4 board member being addressed and, you know, what's
5 the date at which this will be done? So, you know,
6 what level of excellence are we looking to achieve?

7 Oh, and I forgot, I asked for a detailed
8 verbal or written briefing on the athletics
9 department plan for deficit reduction and a summary
10 of actions taken as a result in the fourth quarter
11 of fiscal year 2013/2014 and also in July. So I
12 find it within my scope as chairman of the Budget
13 and Finance Committee and as Vice Chairman of the
14 Board to request a briefing in the form of a call
15 from the University President, our only employee,
16 prior to any called or scheduled meetings of my
17 committee or of the full board.

18 I had this level of communication prior to
19 this new administration, and it led us to not
20 having to have these type of public discussions
21 because we could have discussions directly with the
22 individuals who are responsible. I played phone
23 tag with the athletic director almost a week ago,
24 but we've not been able to connect and to have a
25 communication with regard to my concerns.

1 So, again, I will vote to approve the budget
2 today because I think it would be irresponsible for
3 us not to, but I also think it would be
4 irresponsible for us to continue to operate from a
5 position where questions are being asked by members
6 of the Board, particularly in the area of the
7 budget, and then there's failure on the
8 administration's behalf to respond.

9 If you're looking to me from a leadership role
10 with the responsibility in budget and finance, if
11 you're looking for me to be informed and to make
12 informed decisions, I am not in a position to do so
13 if I do not have prompt and a free-flowing,
14 transparent exchange of information with the
15 administration.

16 I wanted to bring that to the Board's
17 attention prior to the vote. Again, I will urge my
18 colleagues to vote in approval of the budget, as it
19 would create another -- a myriad of additional
20 problems if it was not approved. But going forward
21 and in the next Budget and Finance Committee, I am
22 just requesting that these questions be answered.
23 And if there's any problem or if it's a funding
24 issue where the funds aren't available or it's not
25 adequately being funded with regard to the ability

1 to respond to these questions, that the
2 administration let us know right now so that we
3 can, as a board, from our governance capacity, our
4 fiduciary responsibility, be informed about why
5 these things aren't getting done.

6 CHAIRMAN BADGER: Okay, Trustee Montgomery.

7 TRUSTEE MONTGOMERY: As I said, I'd move that
8 we approve -- or for final approval of this budget.

9 CHAIRMAN BADGER: Okay. You've heard the
10 motion.

11 TRUSTEE PERSAUD: Mr. Chairman, before we do,
12 can I just ask a question to them?

13 CHAIRMAN BADGER: Trustee Persaud.

14 TRUSTEE PERSAUD: My concern is that I
15 understand some dorms will be closed or refurbished
16 and the new dorm open, and I was wondering how
17 would this impact the budget, the closing of dorms
18 or even the refurbishing of dorms if --

19 CHAIRMAN BADGER: Doctor Mangum, do you have a
20 response for that, or Mr. Bakker?

21 TRUSTEE MONTGOMERY: If I may, I think the
22 appropriate time would be during the discussion
23 phase of the motion.

24 TRUSTEE PERSAUD: Okay. Thank you.

25 CHAIRMAN BADGER: The motion is on the floor.

1 Is there a second?

2 TRUSTEE LAWSON: Second.

3 CHAIRMAN BADGER: It's motioned and seconded.
4 Those in favor, let it be known by the sign aye.

5 TRUSTEE MONTGOMERY: I think there was a
6 question on the table, Mr. Chairman.

7 CHAIRMAN BADGER: Any discussion?

8 TRUSTEE MONTGOMERY: Trustee Persaud addressed
9 a question to Doctor Mangum. If we could get her
10 response, please.

11 CHAIRMAN BADGER: Okay. I'm sorry. I'm
12 sorry, you're right.

13 Doctor Mangum, you are -- Mr. Bakker or
14 someone on your staff, do you have a response to
15 Trustee Montgomery's request for responses to a
16 numerous amount of questions?

17 PRESIDENT MANGUM: We do, and then we can
18 ask -- we will also, if permitted, answer
19 Trustee Persaud's question.

20 With regard to the various questions that
21 Trustee Montgomery listed, I don't have a record of
22 having been asked those questions specifically. So
23 I need to see them in writing and then we could get
24 responses to him directly.

25 The questions regarding the June 4th, Budget

1 and Finance Committee meeting, our tradition has
2 been to produce the answers to those questions at
3 the next committee meeting; however, in response
4 to a question to have those -- a question by
5 Trustee Montgomery to have those answers sooner,
6 they were attached to this agenda. And I think the
7 questions that most people may have a copy of, the
8 title of the document that's in this particular
9 meeting's agenda is entitled June 4th, 2014, Budget
10 and Finance Committee responses. You'll see the
11 list of questions that were asked at that meeting,
12 according to the minutes, and a list of responses
13 to each of those questions included in the material
14 that you received for this meeting today.

15 If -- so the other question with regard to
16 housing and whether or not housing, the occupancy
17 of the new facility and the closing of the other
18 facilities are included in this budget, I'll turn
19 it to Vice President Bakker, but I'm sure they are
20 there.

21 VICE PRESIDENT BAKKER: Trustee Persaud,
22 declining enrollment resulted in a reduction in
23 the demand for housing. With the opening of the
24 800-bed in a few weeks' time, we have the capacity
25 to house all of the students that have applied so

1 far for housing in the fall.

2 With regard to the women's dorms that are
3 being closed, the 800-bed residence hall has taken
4 up the slack for those residences.

5 CHAIRMAN BADGER: Okay. Thank you.

6 TRUSTEE PERSAUD: My question has to do with
7 the cost, cost of closing. You don't want -- the
8 empty buildings will still cost the University
9 money.

10 VICE PRESIDENT BAKKER: Yes.

11 TRUSTEE PERSAUD: What are the costs
12 associated with that?

13 VICE PRESIDENT BAKKER: The cost associated
14 with the closing of the buildings would be
15 primarily to maintain the heating and air
16 conditioning unit to prevent the development of
17 mold in the building. That's the primary cost that
18 would be associated with it. You're doing a
19 feasibility study at the moment to look into how
20 best to do those renovations.

21 TRUSTEE PERSAUD: So if I understand you, you
22 really don't have a figure estimate?

23 VICE PRESIDENT BAKKER: Oh, no, we don't have
24 the exact costs.

25 TRUSTEE PERSAUD: Oh, okay. All right.

1 Thank you, Mr. Chair.

2 TRUSTEE MONTGOMERY: Mr. Chair, Montgomery.

3 CHAIRMAN BADGER: Montgomery.

4 TRUSTEE MONTGOMERY: I asked for -- there was
5 a response from Doctor Mangum that she was not in
6 receipt of these questions. Every member of the
7 Board was copied on this email that was sent to her
8 Friday, so that's a patently false statement. It
9 can't be true unless she didn't read the email, and
10 maybe --

11 PRESIDENT MANGUM: I didn't read --

12 TRUSTEE MONTGOMERY: Madam, Madam --

13 CHAIRMAN BADGER: Just a minute.

14 TRUSTEE MONTGOMERY: Mr. Chair.

15 CHAIRMAN BADGER: Just a minute, let me get
16 order here. Finish -- go ahead and finish,
17 Trustee Montgomery.

18 TRUSTEE MONTGOMERY: Thank you. If I may,
19 Mr. Chair, thank you.

20 So this email was sent to Doctor Mangum on
21 Friday. It was copied to all members of the Board.
22 She just told the Board she wasn't aware of any of
23 these questions; you just heard her say that. But
24 yet and still, all of you have a copy of the email
25 that was sent to her on Friday. So now you clearly

1 understand what my frustration is. Either she's
2 not reading the emails or she's not responding to
3 them.

4 Every question that I asked you I just read
5 from the emails that I sent to Doctor Mangum, and
6 I'll just go ahead and forward them all to the
7 Board so we know who is telling the truth here.
8 But there is a problem, and I'm making the Board
9 aware that these questions are not being answered,
10 and we're being asked to proceed with approving a
11 budget that actually started almost a month and a
12 half ago.

13 A year ago I insisted on an approved budget --
14 well, excuse me, the last two years, I insisted
15 that we approve a budget before the start of the
16 fiscal year. In years past, my first year on the
17 Board, we didn't approve the budget until almost
18 two and a half months into the actual budget year.

19 So again, when I became chairman of the Budget
20 and Finance, I insisted on an approved budget
21 before July 1 because it doesn't make sense to
22 start the year without an actual approved budget.
23 We had one year, in '12 I think, where it was
24 subject to additional information; and then last
25 year, I think we were able to just -- to do it

1 cleanly before July 1st.

2 So, again, I urge my colleagues to approve the
3 budget, but I mean I don't have the information
4 that I need as a member of the Budget and Finance
5 Committee nor as the Vice Chairman of the Board
6 that gives me the confidence moving forward that we
7 know what we need to know. And so I'm asking --
8 I'm putting it out there for the Board's
9 understanding, but I'm also asking the
10 administration, moving forward, that they do a
11 better job of effectively and promptly
12 communicating when questions are asked of the
13 administration.

14 CHAIRMAN BADGER: Okay. Thank you.

15 PRESIDENT MANGUM: Mr. Chairman, would you
16 like me to respond, or is that necessary?

17 CHAIRMAN BADGER: If you choose.

18 PRESIDENT MANGUM: With regard to an email
19 that was sent to me Friday, he is absolutely
20 correct, I did not read it and have not read it yet
21 because of my schedule, and I was out of town at a
22 Chamber of Commerce event where I was speaking and
23 also engaging in University work the entire
24 weekend, so I did not read that mail.

25 CHAIRMAN BADGER: Okay.

1 PRESIDENT MANGUM: And had I read it, I would
2 not have had time to prepare a response for this
3 meeting today.

4 CHAIRMAN BADGER: Okay. Thank you.

5 PRESIDENT MANGUM: If that is considered
6 unresponsive, I do apologize, but it is not likely
7 to change given the timetable I was -- the
8 questions were sent.

9 TRUSTEE MONTGOMERY: Well, Mr. Chair, in
10 closing, we have a couple of hundred University
11 employees, at least 20 or 30 people who handle or
12 deal with budgets, at least 10 or 15 who handle
13 communications. The President cannot be expected
14 to do this his or herself; that's what staff is
15 for. So to say that you would not be able --
16 Mr. Bakker is on the line right now, and if you ask
17 him how many people are in the communications area,
18 he can give you an estimate. Whoever -- your VP
19 for communications, he knows how many people work
20 for him.

21 So for the President to say that she could not
22 provide the information, again, that's
23 nonresponsive. These are simple questions: How
24 many FTEs? How much money did we spend? How many
25 staff in that particular area? These are basic

1 questions that can be responded to.

2 I've also ask --

3 PRESIDENT MANGUM: If I had read the --

4 TRUSTEE MONTGOMERY: Ma'am --

5 PRESIDENT MANGUM: If I had read --

6 TRUSTEE MONTGOMERY: Mr. Chair, Mr. Chair,
7 point of --

8 CHAIRMAN BADGER: Now let me have order here
9 just a minute, please.

10 TRUSTEE MONTGOMERY: Okay.

11 PRESIDENT MANGUM: I didn't read --

12 CHAIRMAN BADGER: Trustee Montgomery, will you
13 bring it to a close?

14 TRUSTEE MONTGOMERY: I will bring it to a
15 close.

16 CHAIRMAN BADGER: Okay. And --

17 CHAIRMAN MONTGOMERY: Doctor Mangum needs to
18 understand the protocol for the meeting. The
19 Board -- as a matter of fact, if necessary, we can
20 silence her microphone, but I am speaking. I've
21 been properly recognized and she needs to
22 understand that.

23 CHAIRMAN BADGER: Okay. Well, I need you to
24 continue on your journey and bring it to a close,
25 and then I'll ask Doctor Mangum to respond if

1 necessary. And we have a motion that's open on the
2 floor for --

3 TRUSTEE MONTGOMERY: Her direct -- her
4 response to the question was that she would not
5 have been able to provide a response.

6 CHAIRMAN BADGER: Okay.

7 TRUSTEE MONTGOMERY: The nature of the
8 questions are such that if we spend millions of
9 dollars for communications activity, millions of
10 dollars for communications employees, millions of
11 dollars for her staff, almost -- at least half a
12 million just in her salary and going-forth
13 benefits, they should be able to respond to a
14 simple request for information. This was a simple
15 request that can easily be answered by staff who
16 are on the phone.

17 So I don't buy that whole contention that she
18 would not have been able to respond. The President
19 is not required to do the job his or herself; they
20 have staff for that. And that's the nature of all
21 of these questions, and that's another reason why
22 the questions aren't being responded. Instead of
23 her -- we can't tell her how to do it, but the
24 question goes even further in saying: What's the
25 use of the staff if you can't get a question from a

1 Board member and then pass it on to staff, get a
2 prompt response, and then respond back to the Board
3 member's question?

4 This is what's going on. It is a problem.
5 The Board needs to be aware of it, and I'm asking
6 very specifically: When will this problem be
7 solved?

8 CHAIRMAN BADGER: Okay. Well, thank you for
9 bringing it to the entire Board's attention.

10 And, Doctor Mangum, if you don't mind, will
11 you address those with Trustee Montgomery at your
12 earliest convenience, and he will bring them to the
13 Board's attention, your responses?

14 PRESIDENT MANGUM: Certainly.

15 CHAIRMAN BADGER: Okay. Thank you.

16 Now there's a -- are there any other
17 questions? Any other person or any other Board
18 member have a reaction or response?

19 TRUSTEE MOORE: Mr. Chair, this is Trustee
20 Moore.

21 CHAIRMAN BADGER: Trustee Moore, you're
22 recognized.

23 TRUSTEE MOORE: Thank you.

24 Just one simple question directed to President
25 Mangum, and it's just tied to the budget. The

1 enrollment numbers that it was built around, I
2 believe that it's at 95 hundred. I just wanted to
3 make sure that we have an SEM, student enrollment
4 management plan, that will be shared with the Board
5 coming forward. So that's just a simple question
6 that I had.

7 PRESIDENT MANGUM: Sure, and it's part of the
8 annual work plan that we provided to the Board of
9 Governors, and if we would -- if we need to go
10 through it, we can, with individual Board members
11 or with the Board as a whole. The projections that
12 are developed for enrollment management are part of
13 the five-year plan in the planning document that we
14 submit and that's approved every year with the
15 Board.

16 TRUSTEE MOORE: Thank you.

17 CHAIRMAN BADGER: Okay.

18 TRUSTEE LAWSON: Mr. Chair, this is Lawson.

19 CHAIRMAN BADGER: Trustee Lawson.

20 TRUSTEE LAWSON: Yeah, I just had a comment.
21 You know, as we move through this process, clearly
22 we do need to approve the budget today, but I also
23 want to just echo to the CFO and the CEO that, as
24 we progress through the academic year, if there are
25 needs to make revisions, particularly around

1 recruitment, around fundraising and other areas
2 that they, you know, please come back to us, you
3 know, for those discussions because I think we're
4 approving this budget with a new administration and
5 there may be things that they learn or want to
6 adjust over time. I just want to make sure that
7 their hands are not tied to this plan; that if
8 things do need to be adjusted, that we will, you
9 know, welcome that conversation at a later date, as
10 Doctor Mangum gets deeper into her tenure.

11 CHAIRMAN BADGER: Thank you, Trustee Lawson.
12 Are there others?

13 (NO RESPONSE).

14 CHAIRMAN BADGER: Hearing none, there's a
15 motion and a second on the floor.

16 TRUSTEE ALSTON: Mr. Chairman.

17 CHAIRMAN BADGER: Trustee Alston.

18 TRUSTEE ALSTON: Alston, yes.

19 CHAIRMAN BADGER: Uh-huh.

20 TRUSTEE ALSTON: Thank you, Mr. Chair.

21 An easy question, it's actually around
22 recruitment. I think I'm going to follow up a
23 little bit from Trustee Lawson's comment. Is
24 there -- I guess the blueprint that we currently
25 have for our recruitment model, are we currently

1 expanding that? Are we staying the course as it
2 relates to recruitment, I guess, going forward?

3 I know there have been many different
4 showcases and of course stops, of course in the
5 state and of course outside the state, just a
6 general question around recruitment.

7 CHAIRMAN BADGER: And that question is to the
8 President, am I correct?

9 TRUSTEE ALSTON: To the President, it could be
10 directed to whomever is appropriate to respond.

11 PRESIDENT MANGUM: Chairman Badger, I'll ask
12 the Vice President --

13 CHAIRMAN BADGER: The Vice President of
14 Student Affairs is normally the person. Is he on
15 the line?

16 PRESIDENT MANGUM: Yes, Vice President Hudson
17 will answer the question.

18 DOCTOR HUDSON: Good afternoon, Mr. Chairman
19 and members of the Board.

20 CHAIRMAN BADGER: Good afternoon.

21 DOCTOR HUDSON: Yes, we're expanding our
22 recruitment efforts. We're looking to diversify in
23 many areas, so we are expanding our recruitment
24 efforts. We continue to do the recruitment
25 activities that have been successful, such as the

1 Atlanta area, Miami, and those other areas on the
2 map where you saw we get the majority of our
3 students, but we will expand that.

4 We're looking to increase our international
5 population and also increase our transfer students
6 as well.

7 CHAIRMAN BADGER: Thank you.

8 Trustee Alston, did that satisfy you?

9 TRUSTEE ALSTON: Yes, I'm good. Thank you.

10 CHAIRMAN BADGER: Okay. Any other Board
11 member have a question?

12 TRUSTEE GRAHAM: Mr. Chair, this is Trustee
13 Graham.

14 CHAIRMAN BADGER: Trustee Graham, you're
15 recognized.

16 TRUSTEE GRAHAM: Thank you.

17 Just two quick questions: One, correct me if
18 I'm wrong, but there will be a small recruitment
19 ceremony or reception in Mississippi, correct?

20 DOCTOR HUDSON: In Mississippi?

21 TRUSTEE GRAHAM: Yes, sir.

22 DOCTOR HUDSON: Yes, ma'am.

23 TRUSTEE GRAHAM: That Thursday evening?

24 DOCTOR HUDSON: Yes, ma'am. The reason we do
25 it on Thursday is because of Friday night football.

1 And when you have seniors, they want to attend
2 those games. So we've noted that if you have them
3 on Friday nights or Saturday morning, you tend to
4 not get a good reception or as many people showing
5 up. Hosting them on Wednesdays and Thursdays
6 produces a better turnout, specifically for our
7 scholars that we're trying to recruit.

8 TRUSTEE GRAHAM: Okay. Also realizing that
9 the Marching 100 is one of our big recruitment
10 tools, why aren't they going to this game?

11 PRESIDENT MANGUM: Permit me to respond, as we
12 have talked with Doctor Young about the Marching
13 100 attending Jacksonville. The band will not be
14 ready to travel and perform because of the timing
15 of the game and their ability to not have practiced
16 and be ready to perform.

17 CHAIRMAN BADGER: Now are you talking --

18 TRUSTEE GRAHAM: Okay.

19 CHAIRMAN BADGER: You're referencing
20 Jacksonville or Jackson State?

21 PRESIDENT MANGUM: Jackson State.

22 TRUSTEE GRAHAM: Jackson State.

23 CHAIRMAN BADGER: Okay. Okay, thank you.

24 TRUSTEE GRAHAM: Okay. So Doctor Young and
25 his staff are fully aware of this, correct?

1 PRESIDENT MANGUM: They made the decision with
2 us.

3 TRUSTEE GRAHAM: Okay. Thank you.

4 And my last question is -- I know there was
5 a cheerleading committee put together two weeks
6 ago to do some research on their funding and their
7 program. My question is: If the budget is voted
8 on today, how do you all expect for the
9 cheerleaders to be funded moving forward if
10 they're not included up under athletics right
11 now? What's the objective of the cheerleading
12 committee?

13 PRESIDENT MANGUM: Budget Director Mathis is
14 going to answer that question because she's been
15 working with the cheerleading activity.

16 DIRECTOR MATHIS: The cheerleading committee,
17 we met, but the funding I'm going to get from
18 non-E&G; I can't take it from E&G.

19 They will be traveling on two other
20 recruitment trips with Doctor Hudson, and he will
21 be taking care of their per diem and their travel
22 and the hotel. I have a place for their -- the
23 games, there are only two other games that the
24 cheerleading coach will be taking them to outside
25 of Tallahassee, and we've taken care of the travel

1 and the per diem and the hotel for that, so
2 everything is taken care of. I have also taken
3 care of the coaching staff salaries, so there is no
4 problem.

5 TRUSTEE GRAHAM: Okay. Thank you.

6 DIRECTOR MATHIS: You're welcome.

7 CHAIRMAN BADGER: Thank you.

8 Did I hear someone else?

9 (NO RESPONSE).

10 CHAIRMAN BADGER: Hearing none, the motion is
11 on the floor and the second for approval of the
12 2014/2015 operating budget and to authorize the
13 President to forward the approved budget on to the
14 Board of Governors.

15 Those in favor of the motion, let it be known
16 by the sign aye.

17 (AFFIRMATIVE INDICATIONS).

18 CHAIRMAN BADGER: Opposed the same sign.

19 (NO RESPONSE).

20 CHAIRMAN BADGER: The motion passes. There
21 being nothing else to come before this Board, I
22 declare this meeting adjourned.

23 And, again, I'd like to thank all of you for
24 taking the time out to come to this with us,
25 especially so soon after the last one.

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Thank you, and have a wonderful week.
(WHEREUPON, THE MEETING WAS ADJOURNED) .

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CERTIFICATE

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STATE OF FLORIDA)
COUNTY OF LEON)

I, NANCY S. METZKE, RPR, FPR, certify that I was authorized to and did stenographically report the foregoing tape recorded proceedings and that the transcript is a true and complete record of said recording.

DATED this 21st day of August, 2014.

NANCY S. METZKE, RPR, FPR
Court Reporter

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