

**FLORIDA AGRICULTURAL AND MECHANICAL UNIVERSITY**  
**SOLE SOURCE CERTIFICATION**

Requisition Number: \_\_\_\_\_ Bid # \_\_\_\_\_

In accordance with authority granted under Florida A & M University Regulation 6.005(10) (b), the following documentation is submitted in support of a request to purchase the items(s) listed below that are only available from one vendor.

Vendor: LEICA

Account Number: 720000 Cost \$ 229,377.28

Item(s): Leica Digita; Aperio e-slide manager. Pathology whole slide scanner which comes with installation and training; Whole cell quantification for eSM

Justification: (Describe efforts made, vendors contacted, prices quoted, specifications required, availability, compatibility, decision/reason for selection). See attached for justification.

This is a sole source Digital Pathology Scanner made by Leica. See attached justification for additional details.

I, the undersigned, certify the above to be true and correct to the best of my knowledge and belief.

R. Bruce Bams, Ph.D. Professor Biochemistry, NCI U54 CaRE2 7-13-22  
Signature Title Date

I, the undersigned designee of the Florida A & M University Purchasing Office, as delegated in Regulation 6.005(10) (b), (or a designee delegated the authority as described in, **hereby concur { } do not concur { }** with the above justification and **recommend { } do not recommend { }** the procurement of the above as a sole source. If applicable, the reason(s) for disapproval are:

**Mattie Hood**  
Digitally signed by Mattie Hood  
DN: cn=Mattie Hood, o=FAMU, ou=Procurement Services, email=mattie.hood@fam.u.edu, c=US  
Date: 2022.08.04 15:29:18 -0400  
Director of Procurement Services Date

I, the undersigned designee, acting for and on behalf of the University President pursuant to the delegation authority **approve { }**, **disapprove { }** the procurement of the above as a sole source. If applicable, the reason(s) for disapproval are:

B. J. Walker 8/5/2022  
VP, Administrative and Financial Services Date

POSTED FROM 8-9-22 12:00 PM TO 8-12-22 12:00 PM  
DATE TIME DATE TIME

**FAILURE TO FILE A PROTEST WITHIN THE TIME PRESCRIBED IN REGULATION 6.005(9) (K), SHALL CONSTITUTE A WAIVER OF THE RIGHT TO PROCEEDINGS.**

SEND REMITTANCE TO:  
 Leica Microsystems Inc.  
 14008 Collections Center Drive  
 Chicago, IL 60693  
 Email: [purchase.orders@Leica-Microsystems.com](mailto:purchase.orders@Leica-Microsystems.com)



**BIO SYSTEMS**

<b>QUOTATION:</b>
<b>Q-44049</b>

Renee Reams  
 FLORIDA A&M UNIV  
 5405 WHISTLER DRIVE  
 TALLAHASSEE, Florida  
 32317  
 (850) 561-2672  
[renee.reams@famuedu](mailto:renee.reams@famuedu)

**Customer No:**

**Date:**

28-Jun-2022

**Sales Person:**

Jennifer Lederer

[jennifer.lederer@leicabiosystems.com](mailto:jennifer.lederer@leicabiosystems.com)

Item	Description	Qty	List Price/ Market Price USD	Unit Price USD	Total USD
1	Product Code: 23CS100 Aperio CS2  Pricing includes up to 2 days of on-site installation and up to 1 day of in-depth user training	1	\$130,298.03	\$115,000.00	\$115,000.00
2	Product Code: 23ESLIDEMAN-PERP1 Aperio eSlide Manager (Hub) - RUO  Pricing includes remote software installation and up to 1 day of in-depth user training	1	\$68,513.02	\$60,469.59	\$60,469.59
3	Product Code: 23WCQHL Whole cell Quant for eSM  Pricing includes remote software component installation and up to 3 hours of Webex training	1	\$28,824.72	\$25,440.70	\$25,440.70
4	Product Code: 23CDH Color Deconvolution Algorithm - eSM	1	\$30,299.10	\$26,741.99	\$26,741.99

Leica Microsystems Inc  
 21440 W. Lake Cook Road, Floor 5  
 Deer Park, IL, 60010  
 Leica Biosystems and Leica Microsystems are part of  
 Leica Microsystems, Inc.

Phone: 844-534-2262

Fax: 847-236-3009

**Customer No:**

**Date:**

28-Jun-2022

**Sales Person:**

Jennifer Lederer

jennifer.lederer@leicabiosystems.com

	Pricing includes remote software installation and up to 3 hours of webex training				
Subtotal:					\$227,652.28
Estimated Freight and Handling Charges: Ground + White Glove Service					+\$1,725.00
<b>Grand Total:</b>					<b>\$229,377.28</b>

**Payment terms:**

**Shipping terms:** FOB- SHIPPING PT PREPAY & ADD

**Expiration Date:** 12-Aug-2022

**Bill To:**

Leica Standard Terms & Conditions of Sale Apply: <https://www.leicabiosystems.com/about/terms-and-conditions>

**Please submit POs to Leica Microsystems, Inc. and reference this quotation # when ordering**

Please fax order to 847-236-3009 or email: [purchase.orders@Leica-Microsystems.com](mailto:purchase.orders@Leica-Microsystems.com)

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 21440 W. Lake Cook Road, Floor 5  
 Deer Park, IL, 60010  
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**Advancing Cancer Diagnostics  
Improving Lives**



June 14, 2022

R. Renee Reams, PhD  
Professor of Biochemistry  
Research Focus: Genomics of Prostate Cancer Health Disparities  
Principal Investigator, NCI U54 CaRE2 Center  
Director of Career Enhancement Program/ NIMHD U54 Health Disparity Center  
College of Pharmacy & Pharmaceutical Sciences  
Florida A&M University  
Tallahassee, Florida 32307

Re: Sole Manufacturer

Dear Dr. Reams;

Leica Biosystems Imaging, Inc. is a wholly owned subsidiary of Leica Biosystems, a division of Leica Microsystems Inc. (collectively hereinafter "Leica Biosystems"). Leica Biosystems is the manufacturer of record for the Aperio CS2 Digital Slide Scanner. Accordingly, and for purposes of your bidding requirements or solicitation, this letter confirms that Leica Biosystems is the primary manufacturer and source for the CS2 Digital Slide Scanner within the United States. In addition, Leica Biosystems has a limited distribution network within the United States.

Should you have any questions, please do not hesitate to contact me.

Sincerely,

*Cynthia L. Manley*

Cynthia Manley  
Contract Analyst  
Leica Biosystems a Division of Leica Microsystems Inc.  
PH: 847630-526-4650 ext. 7217  
Mobile: 847-508-2820  
Email: [leica.bids@leicabiosystems.com](mailto:leica.bids@leicabiosystems.com)

**Advancing Cancer Diagnostics  
Improving Lives**



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