FLORIDA A&M UNIVERSITY FOUNDATION, INC.

ANNUAL REPORT 2009 - 2010





TABLE OF CONTENTS

3	PURPOSE OF THE FOUNDATION
4	BOARD OF DIRECTORS
5	PRESIDENT'S LETTER
6	EXECUTIVE DIRECTOR'S LETTER
7	CHAIRWOMAN'S LETTER
8	INVESTMENT COMMITTEE CHAIR'S LETTER
9-30	DONORS
31-45	FINANCIAL STATEMENTS

PURPOSE OF THE FOUNDATION

The Florida Agricultural and Mechanical University Foundation, Inc. ("the Foundation") was incorporated in the State of Florida on August 3, 1966, as a non-profit organization. The Foundation is designated as a charitable organization under Section 501(c)(3) of the Internal Revenue Code with specific mandates to:

- Serve as custodian of contributions from the private sector, alumni, friends, industry and foundation;
- Receive, invest and administer funds;
- Act as trustee; and
- Exercise, in general, the powers of a not-for-profit organization under the laws of the State of Florida.

Recognized as the fundraising arm of Florida A&M University ("the University" or "FAMU"), the Foundation is dedicated to promoting the educational goals of the University under the auspices of a Board of Directors. The members of the board:

- Solicit support from the private sector;
- Encourage, solicit, receive and administer gifts and bequests of property and funds for scientific, educational and charitable purposes, all for the advancement of the University;
- Take and hold either absolutely or in trust for stated objectives and purposes, funds and property of all kinds, subject to any limitations or conditions imposed by law or the instrument under which received;
- Sell, lease, convey and dispose of any such property and invest or reinvest proceeds from other funds and expend the income for authorized purposes; and
- Act as trustee and, in general, exercise any and all power, including trust powers, which a not-for-profit corporation organized under the laws of Florida for the foregoing purposes can be authorized to exercise.

The Foundation promotes and supports the educational programs at the University in the following ways:

- Uses private funds to further the education and welfare of the University, its faculty and students; to attract experienced and scholarly instructors, educators and scientists; to improve the educational facilities, including housing and teaching aids; and to provide scholarships for needy students;
- Performs any and all duties using high standards of operation and accountability by establishing and implementing sound policies for asset management, maintenance of donor records, and the disbursement of funds to support University programs according to the purpose intended by the donor;
- Responds to the specific funding needs of the University whenever possible by soliciting and accepting in-kind gifts as well as private contributions;
- Provides timely, independently audited financial statements to the FAMU Board of Trustees; and
- Seeks to enhance the image of the University in the public and private sector.

BOARD OF DIRECTORS

Officers

Chair

Alfreda D. Blackshear, M.D.

Pediatrician/Owner Alfreda D. Blackshear, M.D. Pediatrics

Vice Chair

Corey L. Alston

President Alston & Associates

Treasurer

Chan Bryant Abney, Esq.

General Counsel & Director of Human Resources Gary, Williams, Parenti, Finney, Lewis, McManus, Watson & Sperando, PLC

Ex Officio

Board of Trustees Designee

Charles M. Langston, D.B.A.

Trustee & Direct Support Organizations (DSO) Committee Chair Florida A&M University Board of Trusteess

University President

James H. Ammons, Ph.D.

President Florida A&M University

Foundation Executive Director

Carla S. Willis, CFRE

Vice President of University Relations Florida A&M University

Office of Alumni Affairs Executive Director

Carmen C. Cummings Martin

Executive Director, Office of Alumni Affairs Florida A&M University

National Alumni Association President

Thomas L. Mitchell, Sr.

President

Florida A&M University National Alumni Association

Board Members

Mirion P. Bowers, M.D.

Retired - President & CEO Good Samaritan Hospital

William J. Bryant, M.D.

Orthodontist Orthodontist & TMJ Center of Stuart

Keith T. Clinkscales

Senior Vice President, Content Development and Enterprises Entertainment & Sports Programming Network (ESPN)

Hosetta B. Coleman, SPHR

Senior Vice President of Human Resources Fifth Third Bank (Tampa Bay Affiliate)

Gerald C. Grant, Jr.

Branch Director of Financial Planning AXA Advisors' South Florida Branch

Brodes H. Hartley, Jr.

President/CEO Community Healf of South Dade, Inc. (CHI)

Joseph W. Hatchett, Esq.

Counsel Attorney Akerman, Senterfitt & Edison, PA

Milton L. Jones

President MLJ Constructions, Inc.

Thomas Jones, Jr., CPA

Partner McConnell & Jones CPAs

Oscar A. Joyner

President REACH Media, Inc.

Eddie L. Long

Senior Pastor New Birth Missionary Baptist Church

Rubye M. Lucas

President William D. Lucas Fund, Inc.

Harold L. Martin, M.D.

General Surgeon

Twuanna M. Munroe

Vice President, Affiliate Accounting Scripps Network

Shundrawn A. Thomas

President

Northern Trust Securities, Inc.

Michael W. Titze

President/Owner Michael Titze Company, Inc.

Joseph L. Webster, Sr., M.D.

President & Chief Executive Officer/ Owner The Webster Surgical Center, LLC

PRESIDENT'S LETTER

On behalf of Florida A&M University (FAMU), welcome as you review this latest edition of the FAMU Foundation Annual Report. While reading this report of the 2009-2010 fiscal year, you will be able to access vital information regarding contributions made to our Foundation and University from our many dedicated supporters. As custodians of contributions from alumni, friends, industry and private sector, the continued support of the Foundation is indeed a critical element in the overall advancement of FAMU.

As you review this important report, I do hope that it will serve as a reminder of the need for alumni and supporters everywhere to give monetary contributions whenever possible. In light of the economic situation faced by our nation, it is more imperative than ever that all members of the University family contribute financially toward the continued support of our institution and the students we serve. By doing so, we can continue to make great strides in our efforts to take FAMU to greater heights in our quest for excellence in all we do.

With this in mind, I encourage you to take the necessary time to look over the pages of this financial publication. In turn, I challenge you to commit yourself toward helping ensure any areas that may show a need for additional assistance are strengthened in this upcoming academic year as a result of your very own efforts.

Again, thank you for your continued support of the University, as you review the information included in this report.

Sincerely,

James H. Ammons, Ph.D.

James H. anmors

President



EXECUTIVE DIRECTOR'S LETTER

The 2009-2010 fiscal year was one filled with challenges. Individual, corporate, and foundation giving were all down. State contributions through the Matching Gift Program were nonexistent. However, from challenges, come opportunities!

Several new strategic cultivation and fundraising initiatives were launched to strengthen current corporate relationships, and to develop new relationships, all with the goals of leveraging increased philanthropic support for Florida A&M University and, strengthening the FAMU Foundation, Inc., base of support. The first annual CEO-to-CEO Forum was convened in February 2010 by President James H. Ammons with invited top executives from numerous Fortune 500 companies. The purpose of the Forum was to engage in a meaningful dialogue focused on the economic downturn that would be beneficial to FAMU, represented corporations and audience participants. As a result of a successful first Forum, plans are underway for the CEO-to-CEO Forum for 2011.

Although giving was down across the board at FAMU and across the nation at many other universities and institutionally-related foundations, many of our donors stepped up to the plate and hit home runs this year. Acknowledgement of these valued contributors may be found in the pages to follow in this report. Furthermore, we are honored to feature stories on a few select donors who have chosen to make a difference in the lives of our students through their philanthropy.

There is no denying that the economy continues to have its ups and downs, and we can only hope that 2010-2011 brings economic stability. However, even in times of instability, because of generous support from our corporate partners, foundations, alumni and friends of FAMU we will rise and continue to be the University that provides "Excellence with Caring" to all who enter her doors.

Respectfully,

Carla S. Willis, CFRE

Cal S. Will

Vice President, University Relations and

Executive Director, FAMU Foundation, Inc.



CHAIRWOMAN'S LETTER

Thanks to your generosity during the 2009-10 year the Florida A&M University Foundation has continued to prosper. Florida A&M University would not be a world-class institution without you.

In the midst of a troubled economy, more than 2,500 individual and organization donors provided financial support to the University. This profound display of commitment speaks volumes to your kindness and belief in this University.

Your contributions— whether for cutting edge research, scholarship support to deserving students, construction projects or a host of other worthwhile pursuits — make a significant difference in the life of Florida A&M University and all the people it touches. State dollars alone only cover the bare essentials of operating a university and it takes philanthropic support to help preserve this intuition's legacy and allow for it to be strategically competitive in the future.

It truly gives me great pride and pleasure to report on the progress of the FAMU Foundation. As we commence another fiscal year, let us continue to give the most important gift – the gift of education.

Again, thank you for all that you do to uphold the banner of "Excellence With Caring".

Sincerely,

Alfreda Blackshear, M.D.

Chair

FAMU Foundation, Inc. Board of Directors

alfredad, Blackshear



INVESTMENT COMMITTEE CHAIR'S LETTER

The Florida Agricultural and Mechanical University (FAMU) Foundation supports the University's fundraising programs and provides fund management for the University's endowment. On June 30, 2010, the FAMU Foundation's total assets were \$98.9 million, \$7.7 million more than FY 2008-09. Most of these assets were held in various investments — either in permanent endowed funds that produce annual spendable income or non-endowed, spendable funds. The vast majority of these funds are restricted to specific purposes.

This phenomenal growth would not have been achieved without the dedicated fiduciary management efforts of our Board of Directors and the efforts of a growing list of contributors. The Foundation Annual Report illustrates how private support has allowed doors to be opened for thousands of people—both locally and abroad. It also provides you with a glimpse of the Foundation's financial health, which was tested during this current economic downturn and continued budgetary cuts from state government.

During this past year, we've all learned new lessons on how to handle our personal investments and finances to effectively deal with the new economic landscape whose continued volatility will impact the foundation and the university community. As for the Foundation, we have kept close tabs on our investments with an eye toward long-term growth and also revised our policy to ensure that we balance the wishes of our donors and the needs of the university.

The philanthropic efforts of individuals such as you allow the FAMU Foundation to provide invaluable financial support to the university, its students, faculty and programs. Please know that we remain more grateful than ever to you for the tremendous support you've provided, it displays your unyielding faith in this institution.

On behalf of the FAMU Foundation Board of Directors Investment Committee, we are grateful for your continued investments in the FAMU Foundation, which have endured unabated in both promising and discouraging economic times. While we are certainly mindful of our financial climate, the University cannot, and will not, pause in its pursuit of academic excellence. Thank you for your faithful assistance as we work together to build the brightest of futures for Florida A&M University.

For FAMU,

Milton L. Jones

Chair, Investment Committee

Millow L. Jones

FAMU Foundation, Inc. Board of Directors

Donor Bill of Rights

Philanthropy is based on voluntary action for the common good. It is a tradition of giving and sharing that is primary to the quality of life. To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights:

- To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.
- To be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgment in its stewardship responsibilities.
- To have access to the organization's most recent financial statements.
- To be assured their gifts will be used for the purposes for which they were given.
- 5 To receive appropriate acknowledgment and recognition.
- To be assured that information about their donations is handled with respect and with confidentiality to the extent provided by law.
- 7 To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.
- To be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.
- To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share.
- 10 To feel free to ask questions when making a donation and to receive prompt, truthful and forthright answers.

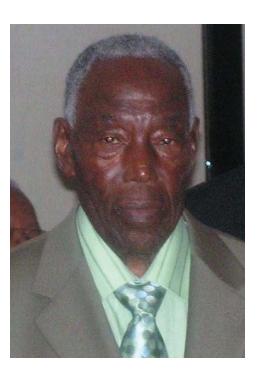
The text of this statement in its entirety was developed by the American Association of Fund-Raising Counsel (AAFRC), Association for Healthcare Philanthropy (AHP), Council for Advancement and Support of Education (CASE), and the Association of Fundraising Professionals (AFP), and adopted in November 1993. The Florida A&M University Foundation subscribes to this Donor Bill of Rights and the Code of Ethics of the above-mentioned organizations.



The FAMU Foundation, Inc. is a living organization that is vital to the University. The Foundation functions through its Board of Directors, institutional constituents and community donors who consistently support quality programs that strengthen and broaden the University's academic appeal. Florida A&M University continues to be recognized as one of the fastest growing institutions in Florida. Listed in this report are all individual and organizational contributions totaling \$100 and \$1,000 and above, respectively. These gifts were made from July 1, 2009 to June 30, 2010, to Florida A&M University through the FAMU Foundation, Inc.



DONORS Giving to Enrich Campus Life



Qualities or attributes that any university desires in its alumni are graciousness, generosity, gratefulness and faithfulness. Manifestation of these qualities or attributes shows up in unwavering, consistent and meaningful acts of support to benefit the students and community.

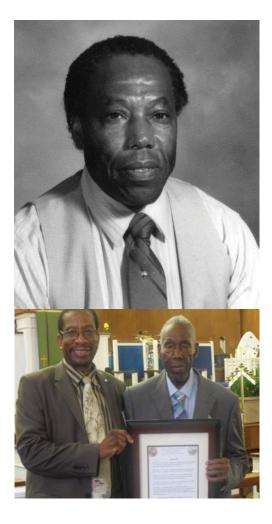
Take Lt. Col. (Retired) Pearl L. Ferguson '54, for example. Alumnus Ferguson exemplifies these attributes through his annual generous and sustained financial support of the university's scholarship, band, and athletic programs. Further, he is an active member of the National Alumni Association and Broward County (Florida) Alumni Chapter. Why is alumnus Ferguson such an ardent supporter? "I love A&M to the point that I recognized that I should support the black institution that I graduated from," alumnus Ferguson stated. But his story is one that would make the best-seller's short story list were it to be published.

The youngest of seven children, alumnus Ferguson learned early on in life the importance of getting an education, when he and his two sisters moved from Alachua County, Florida to Deerfield, Florida to live with an aunt after his mother's death at age 29. His aunt had attended private school in Jacksonville, Florida. He recalled how their means were meager but his aunt Ethel Mae Warren always told him to "go to school and get an education. That's something no one can take from you."

He respected his aunt's advice and trekked 28 miles round trip each school day to attend the only high school in Broward County for blacks, graduating in 1948. He wanted to continue on with his education but his sister Ellen was attending Florida A&M University at the time. "There were no scholarships back then, so I had to wait for Ellen to graduate before I could enroll," he said. Ellen did graduate and landed a teaching position earning \$1,800 a year. "She would send me \$50 a month while I was in school until I graduated," he said. While at FAMU, he was required to take two years of ROTC and then could decide if military life was for him. "Going into the military was the best opportunity for African Americans at that time," said Lt. Col. Ferguson. So he signed on.

He describes his time and accomplishments during his military career as phenomenal, retiring in 1974. He began another career with Broward County Public Schools where he worked for 19 years as a guidance counselor. He was an example in his professions and ascribes his "giving" to the university as another opportunity to 'set an example for others to give back to the school.' "We are making more money now and need to learn to give back to support our own. We cannot wait for a handout," alumnus Ferguson added.

"The University is most appreciative of Lt. Col. Ferguson's continued support and commitment to enriching the lives of current and future students," said Mrs. Carla Willis, Vice President University Relations and Executive Director FAMU Foundation, Inc.



DONORS Honor Roll - Individuals (July 1, 2009 - June 30, 2010)

\$25,000 and Above

Aaron, M. Eugene Bowers, Mirion P. Kinsey, Bernard Kinsey, Shirley P.

\$10,000 - \$24,999

Ammons, James H. Ammons, Judy G. Belin, Jake Belin, Betty P. Ferguson, Pearl L. Polite, Helen E. Polite, Leroy R.

\$5,000 - \$9,999

Blackshear, Alfreda D. Bryant, Willie L. Francis, Tony D. High, Joseph Jennings, C. William Johnson, Ralph Norman, Ruena W. Ollapally, Thresiamma Orr, Virginia P. Parks, Daryl D. Reid, Michael L. Robinson, Larry Shannon, Belinda R. Shannon, Keith L. Tookes, Hansel E. Walker, Valencia

\$2,500 - \$4,999

Abdullah, Makola M.
Allen, Alice K.
Anandalingam, G.
Batie-Derricotte, Janine
Daniels, Reggie
Friday-Stroud, Shawnta S.
Gaines, Irene Y.
Gaines, Roland H.
Harris, Cynthia M.

Hartley, Brodes H. Hartley, Jacquelyn T. Haugabrook, Ivradell W. Haugabrook, John R. Holder, Maurice Jackson, Eddie Jackson, Jerrlyne J. McWilliams, Spurgeon O'Duor, Charles D. Ollapally, Beena Perkins, Bruce L. Pernell, LeRoy Prestwidge, Kathleen J. Seidman, Marvin B. Thomas, Verian D. Ward, Arnette Ward, John W. Webster, Joseph L. Williams, Dorothy P. Willis, Carla S. Willis, Edward Wright, Rodner B. Wyatt, Christine B. Wyatt, Lucius R.

\$1,500 - \$2,499

Abney, Chanthina B. Alston, Corey L. Ansley, Zachary B. Badger, Solomon L. Branch, Damon O. Brown, Canter Bryant, William J. Buffington, Dennis E. Bunch, Nicole Butler, Mark D. Campbell, Michael M. Carter, Lawrence Carter, Marva L. Chancellor, Millicent Chandler, Grace L. Chandler, Tommy J. Coleman, Roosevelt Dent, Richard Evans, Adeline L.

Evans, Virden Fayson, James E. Fayson, Margie B. Fields, Robert C. Fortune, Margrette H. Fortune, Thad Franklin, Lenard Glover, John Goldsmith, Rosa B. Grant, Gerald C. Greene-Ansley, Thyria S. Groomes-McLendon, Freddie L. Hall, Cynthia Hamlet, Carl A. Hawkins, James E. Henderson, Dorothy F. Henson, Bruce T. Hiers, Mary M. Inge, Leonard L. Inge, Saundra R. Jackson, David H. Jenkins, Godfrey L. Jenkins, Karen Jones, Carolyn D. Jones, Milton L. Lowery, Jerrell Lucas, Rubye M. Magee, Charles Maxwell, Rudolph R. McCray, Vernell N. McCray, William L. McRae, Johncyna Messer, Bettie J. Mobley, Ray Pinder, Leeva F. Pitter, Gita W. Pope, Jordan Price, Rosetta Reddick, Hubert Salary, Patricia A. Sallet, Harry Taylor, Kent T. Taylor, Theodore N. Tidwell, Shawn L. Titze, Michael W. Wiegand, Shirley

Williams, Charles A. Woodruff, Nellie C. Wright, Stephen C.

\$500 - \$1,499

Ablordeppey, Seth Y. Adams, Burney Akbar, Na'im Alexander, Emmitt Allen, Adrelia C. Allen-Nixon, Clara B. Andrew, Daniel Arrington, Eugene Ashley, Clyde Bakker, Joseph Balwin, Kenneth Banks, Brandis Barge-Miles, Linda B. Barnes, Walter Bartley, Gloria N. Beale, Claudine S. Beck, Jacqueline B. Beck-Jones, Juanda J. Bell, Genniver C. Bell, Leroy C. Bellamy-Gibbons, Marian Bellarmine, G. Thomas Benton, Arthur Benton, Margaret J. Bethea, Edwin A. Betts Murray, Jacqueline B. Bialowas, Arthur Blake, Richard K. Bland, Dorothy Blocker, Gloria Bogan, Yolanda K. Bostic, Alzie D. Bowden, Marcia R. Boyd, Marcia Bright, Richard S. Brown, Charlie E. Brown, Corrine Brown, George H. Brown, Gilbert T.

Brown, William G. Bryant, Alvin Bryant, Edward Bryant, Sandra R. Bryant, Sandra P. Burls, Christopher J. Burnette, Ada Byers, Vanessa W. Byrd, James L. Byrd, Minnie C. Campos, Renilde C. Carey, Jane E. Carrington, Shirley H. Carroll, Robert D. Chen, Ching-Jen Childs, Clarence N. Chin, Andrew Clarington, Willie F. Clayton, Barbara J. Clayton, Michael A. Cobbs, Lloyd Collier, Emory C. Collier, Loretta Collins, Charles R. Cook-Scott, Cherry Cooper, Markita D. Corley, Rutha B. Cornett, Karen Costin, Janice B. Cowan, Adrienne A. Crumity, Oscar L. Cummings Martin, Carmen Daniels, Melanie Darity, Donna M. Datcher, Jarrett R. Davis, Alfred Daws, Lisa Dean, Billie L. Dean, Cupidine D. Dorantes, Livia Drisdom, Janie S. Drumming, Saundra T. Duhart, Eveline Dunston, John E.

Dunwoody, Wayne A.

Brown, Sandra

Ervin, Charles P. Fall, Stephany Favors, Dale I. Ferguson, Betty T. Ferguson, Lionel A. Fields, Naydene Fields, Robert Ford-Jones, Marva J. Foster, William P. Foster, Willie Frazier, Charles E. Fulbright, Edward D. Fuse-Hall, Rosalind Gaines, Matthew N. Gainous, Fred J. Gainous, Madie Gamble, Robert E. Gant, James L. Gautier, James L. Gavin, Carrie M. Gavin, Kirk E. German, Crystal A. Gibson, A. L. Gierke, Herman Givens, Rudolph Glover, Delores A. Godfrey, Alberta W. Godwin, James E. Goodman, Carl B. Goodwin, Robert T. Grady, Joi W. Gragg, Richard D. Graham, Mildred A. Graham, Willie N. Green, Marvin E. Gregg, Christy Grimes, Hubert L. Hamilton, Franklin D. Hamilton, John Hankerson, Charlie E. Hankerson, Gwendolyn B. Hannah, O'Hara G. Hardee, Teresa Hardy, Alan K. Harris, Lorraine S.

Hartsfield, Cicero Hatchett, Joseph W. Hatchett, Laurestine Hawkins, Anita Hatchett, Laurestine Hawkins, Anita Hayes, William L. Haywood, Chanta Henry, Ronald E. Hepburn, Davidson L. Herndon, Gloria Hicks, Doris L. Higgs, Carolyn Hill, Amos D. Hill, James L. Hobbie, Monica Hogan, Donald D. Holton, Walter L. Honeywell, Marlon Horton, Leonard B. Houston, Edith B. Houston, Samuel J. Howard, Carolyn J.B. Hsieh, Yuch-Ping Hudson, William E. Hughes-Harris, Cynthia H. Humphries, Frederick S. Hurt, Joseph R. Hyche, Hortense Jackson, Doris A. James, LaShawn James, Michael A. James, Neil A. Jefferson, Patricia S. Jefferson, William Jenkins, Sandra J. Johnson, Annie R. Johnson, Damon S. Johnson, Elijah Johnson, Elzena V. Johnson, Juanita J. Johnson, Juanita Johnson, Lataunya C. Johnson, Miciotto Johnson, Napoleon C. Johnson, Robbyn M.

Johnson, Sylvester Jones, Carolyn P. Jones, Hastings Jones, Henry Jones, Irene T. Jones, James E. Jones, John-Paul Jones, Leonard Jones, Lewis A. Jones, Penelope A. Kemp, Robert F. Kinchlow, Gina Kindell, Kelly B. King, Howard O. Lamar, Tammi Lang, Bobby E. Lang, Calvin Lang, Gladys C. Lang, Johnnie M. Latta, Judi M. Lawton, Julie D. Lee, Dorothy P. Lee, Gregory Lee, Michael Lee, William L. Leland, George Lemons, Robert Lennix, Djena G. Levitt, Jeremy Lewis, Henry Lewis, Marisa A. Lightfoot, Oscar Lloyd, Samuel H. Lockhart, James Love, Barbara Love, Sam Lowrey, Jerrell Lucas, Robert T. Mackey, Ronnie Mahoney, McKenna Mann, Joyce N. Marquess, Carriemae G. Marshall, Janet G. Martin, Dexter T.

Martin, Harold L.

Martin, Reynold

Honor Roll - Individuals (July 1, 2009 - June 30, 2010)

Martin, Santrice L. Martin, Tonya Mashburn, Richard Mathews, James F. Mathews, Ray Matthews, Jerome Matthews, Lona B. Maxey, Jacquelynne McAvoy, Michael McClung, Joan B. McCollum, Adrian McElroy, Robert McKinley-Floyd, Lydia McKinney, Ann McKnight, Avery D. McKnight, Sabrina R. Messer, William Mills, Irving L. Mills, Sandra Mitchell, Audrey E. Mitchell, Carlotta A. Mitchell, Thomas L. Monts, Christopher L. Moore, Brandon W. Moore, Joseph K. Moore, Lionel H. Morgan, Ultima D. Morris, Charles A. Mosley, Barbara W. Muhammad, Rabbani Myles, Sonia J. Nance, Zaychina N. Neyland, Keith W. Nickerson, Felicia L. Nixon, Robert E. Ohia, Uche Onokpise, Oghenekome U. Oriaku, Ebenezer T. Owens, Marcia Palm, Donald E. Pancholy, Sunil K. Parker, Lee M. Patrick, Patricia Paul, Johon J. Payne, Melvin Pazant, Enith

Perry, Reginald J. Peters, Janice G. Phills, Bobby R. Phills, Gilda S. Pilate, Bernice Pilate, Nathaniel Pittman, Freddie F. Pittman, Myrtice F. Pollock, Mamie E. Potts, Anderson Proctor, William C. Proudford, Rubye T. Pugh, Thomas D. Raines, Freddie Reid, Charles Reyes, Maritza Richardson, Adam J. Roberts, Velma Ross, Vernell Russ, Nathaniel Ryals, Carolyn J. Saada, Jendayi Sample, Althea M. Samuels, Bennie W. Sanders, Christine Sanders, James A. Sands, Woodrow A. Sanford-Givens, Cheryl Sapp, Lauren B. Saunders, Sharon P. Saunders, Willis E. Schossler, William R. Scrivens, John J. Scurry, Alphonso Seniors, Robert T. Sharma, Vinod K. Shaw, Jeffrey L. Sherron, Elaine S. Shrestha, Nanda R. Skidelsky, Scott Smith, Charles E. Smith, Jennifer M. Speights, Gregory S. Spencer, Gwendolyn J. Spencer, Walter

Stark, William

Stephens, Eugene Stokes, Veronica J. Stone, Regina T. Strong, Stanley Stubbs, Keith Suggs, Angela A. Suggs, Davin Tatum, Tanya Taylor, Alfred R. Taylor, Curtis Taylor, Johnnie B. Taylor, Joseph D. Taylor, Leroy Taylor, Zachary The Thorpe Family Thomas, Patty B. Thomas, Shira Thomas, Shundrawn A. Thompson, Barbara A. Thompson, George H. Thompson, Tawana S. Thompson, Tola R. Thorpe, Annette P. Tinner, Stacy C. Tolson, Pamela Toran, Eric Treece-Pinkard, Linda Tromly, Laurence Trueblood, Henry A. Tucker, Nancy C. Tucker, Roy Turner, Ralph W. Turney, Annis Tyler, Joanne O. Tyus, Jacqueline Vaught, Lorraine S. Vaught, Woodard Voss, David M. Walden, Linda I. Walker, Amanda Walker, Leila A. Walker, Wayne B. Walker, Wendy Wall, Henry G. Ward, Charlie Washington, Charles C.

Washington, Deleso A. Washington, Raleigh B. Wesley, Nathaniel Wesley, Sheila A. Wesson, Garlen Dale White, David A. White, Frederick D. White, Tessie Wilkerson, Melvin Williams, Andrea H. Williams, Henry N. Williams, Katie L. Williams, Michelle J. Williams, Theodora Wilson, Alfonso E. Wilson, Kathryn A. Wilson, Ralph L. Wilson, William H. Wilson Ardley, Tiffany Woodard, Arthur E. Woodard, Mary W. Woodard, Patricia P. Woolfolk, Merita C. Wright, Adriene B. Wright, Clarence A. Wright, Gladys B. Wynn, Ralph

\$100 - \$499

Abate, Randall
Abazinge, Michael D.
Abernathy, Elizabeth D.
Abrams, Robert
Acor, Geneva K.
Adams, James H.
Adams, William H.
Adragna, Raymond
Alexander, Aurelia K.
Alexander, Katheryn J.
Alexander, Ramon
Alexander, Starlee
Allen, Anita C.
Allen, Earl E.
Allen, Faye L.

Allen, Henry A. Allen, Kristan Allen, Mattie Allen, Mildred C. Allen, Robert L. Allen, Shauna Alsop, Douglass Alsop, Suzanne Alston, Torey L. Alvarez, Goar Ames, Connell A. Anders, Barbara A. Anders, James W. Anders, Wynton K. Anderson, Lee E. Anderson, Tawana M. Anderson-Dickey, Vanessa Andrews, Sylvester Anglade, Yves J. Anthony, Sarah Armbrister, Leo Armour, Samuel L. Armstrong, Beatrice Armstrong, Michael Armwood, Billy Arnold, Julia M. Arora, Rajendra K. Ashford, Alicestine D. Asker, Amr Aviles, Wanda Bagley, Lynda Bailey, Rosemary R. Balogh, Andrew A. Barber, Beverly A. Barber, Janet P. Barnes, Krystal C. Barnes, Mozelle H. Barnes, William T. Barr, Alfred A. Barrington, Alvin Barrington, Beverly G. Barrington, Leander L. Bason, Brian O. Bates, Ira W. Battle, Angela L.

Baulkman, Margaret P.

Baxter, Petrina P. Behan, Josephine Belin, Cindy Belin, James Bell, Austin D. Bell, Peter Belt, Gertrude E. Bembry, Irene Benton, Alvin F. Bernier, Barbara L. Berry, Adrienne H. Berry, El Loyd K. Berry, Leighton R. Berry, Madie A. Bestebreurtje, Mary A. Bethel, Roslyn Bethel-Jackson, Mona B. Beyer, Walter Black, Barbara C. Black, Barbara K. Black, Bernice Black, Duane K. Blake, J. Franklin Blake, Ruthel L. Blakely, Mildred Blanding, David E. Blankenbaker, Richard Blankenbaker, Sue Blevins, Timothy Blockson, Laquita C. Blyden, Vincent A. Bogan, Linzie F. Boles, Barbara Bolling, Bernard W. Bond, Jamie L. Bouie, Albert L. Bouyer, James H. Bowe, Kenneth Bowens, Tameca S. Bowers, Marian C. Boyd, Brian C. Bradford, Amos Bradwell, Callie D. Brantley, Brandon E. Braynon, Jina M.

Brewington, Mary A.

Bridges, Clifford Brim, Nazareth Britt, Helen Bronson, Sevilla L. Brooks, Rufus C. Brooks, Sally G. Broussard, Michael Broussard, Patricia Browdy, Ransom Brown, Barbara D. Brown, Clyde P. Brown, Dariaen D. Brown, Glory B. Brown, Jeffrey M. Brown, John E. Brown, Joseph C. Brown, LaWanda K. Brown, Marth E. Brown, Michael E. Brown, Zara T. Bruce, Gussie L. Bryan, Lois K. Bryan, Michael A. Bryant, Brenda A. Bryant, Eddie Bryant, Johnny K. Bryant, Vernon E. Bryant, Wilbert Bryant-Riggins, Victoria E. Buckner, Constance Buggs, Charles T. Buggs, Clifford M. Buggs, Georgia S. Buggs, Miriam Bulgar, Boyd Bulgar, Mitzi H. Burch, Ivie R. Burke, Stephen Burrows, Ezekiel W. Burt, John Burton, Donald L. Butler, Gwendolyn Butler, Robin W. Byrd, Clarice Caggins, Ann Caldwell, Yvette

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Celebrating Excellence with Caring



The American Bar Association (ABA) granted full approval to the Florida A&M University (FAMU) College of Law on July 30, 2009, making it one of only 189 law schools fully-accredited by the ABA. The Walt Disney World Resort was the title sponsor of FAMU College of Law Accreditation Celebration golf tournament and gala. The golf tournament took place on Friday, February 19, at Disney's Osprey Ridge Golf Course. The gala was held on Saturday, February 20, at Disney's Coronado Springs Resort and began with a VIP reception. Hotel accommodations were provided by our host hotel, Disney's Coronado Springs Resort. Because this event was fully sponsored by Walt Disney World Resorts, all proceeds went directly to support the College of Law, and all event purchases were 100% tax deductible.

"We are very grateful and appreciative for the support of Walt Disney World Resort," said Carla Willis, vice president of FAMU's University Relations and executive director of the FAMU Foundation, Inc. She stated that these events raised vital dollars for scholarships and other key priorities at the College of Law. In addition, funds raised were used to support the establishment of the Joseph W. Hatchett Endowed Professorship at the FAMU College of Law.

The FAMU Key Executive Council and Industry Cluster have engaged in numerous discussions concerning ways to achieve more CEO involvement with FAMU and Dr. Ammons. As a result of these discussions, a CEO-to-CEO Forum was conceived. The First Annual CEO-to-CEO Forum was held on Friday, February 19, in Orlando, Florida. The forum was sponsored by the Orlando Magic and held at the Grand Bohemian Hotel.

The forum was held to provide an opportunity for seasoned corporate leaders from diverse market sectors to engage in dialogue and share their experiences, insights and perspectives on the theme: "Navigating the Economy: Demonstrating Maximum Value." The discussions included the impact of the economy on business and talent management and the importance of Science, Technology, and Mathematics (STEM) in sustaining U.S. Engineering, competitiveness in a global economy.

The forum was followed by a reception at the Orlando Amway Arena and culminated with an NBA game where the Orlando Magic faced off against the Dallas Mavericks. Mr. Alex Martins, Chief Operating Officer of the Orlando Magic, welcomed the guests and made presentations to each of the panelists including a personal Orlando Magic jersey. The panelists were introduced on the court at halftime with recognition to Florida A&M University and Dr. Ammons for convening this illustrious group of corporate leaders.



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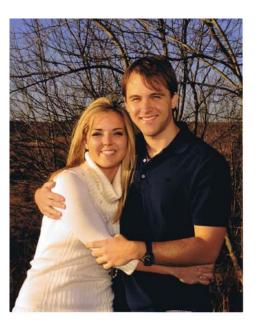
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United Negro College Fund, Inc. University Medical Center Foundation University of Central Florida Weyerhaeuser Womens Trial Group, P.A.

Allowing Others to Walk in Patrick's Shoes



Professions are often etched into a child's mind early in life. Children sometimes "pretend" with friends to be the character of their dreams. Those who yearn to be a pharmacist and those who are passionate about pursuing this field of study will find the College of Pharmacy and Pharmaceutical Sciences (COPPS) at FAMU top in the class. In concert with FAMU, COPPS' primary mission is to prepare students for life-long learning and careers in an evolving profession of pharmacy.

For William Patrick and Lauren Rhyce Belin, high school sweethearts who married June 12, 2009, the COPPS program at FAMU was their chosen academic path. "Patrick and Lauren shared the dream to become pharmacists. They both wanted to study at FAMU's College of Pharmacy and Pharmaceutical Sciences," stated Mr. Steve Belin, father and father-in-law to Patrick and Lauren, respectively.

Lauren succeeded; Patrick was to join her in the fall of 2010. However, in April 2010, Patrick was in a fatal automobile accident. His parents, Steve and Lynn, knew the aspiration Patrick had for attending pharmacy school at Florida A&M with his wife. Although Patrick would not grace the corridors in the COPPS building, his family wanted to keep his dream alive. The Belins immediately established the William Patrick Belin Memorial Endowed Scholarship Fund at FAMU. "We wanted to establish a scholarship that would pay tribute to Patrick's legacy," Mr. Belin said. "The University is grateful to the Belins for the establishment of this endowed scholarship in honor and reverence of Patrick and Lauren. Students who benefit from the fund and become pharmacists will be a tribute to Patrick's life," stated Mrs. Carla Willis, FAMU Vice President, University Relations and Executive Director, FAMU Foundation, Inc.

Patrick's aunt and uncle, Betty and Jake Belin, shared their thoughts about the memorial scholarship in a letter to the University. "...Patrick was determined to become the best pharmacist possible and, as you know, Lauren, currently a pharmacy student at FAMU, is quite committed to her studies at your university. We cannot think of a more appropriate tribute to Patrick's memory than this scholarship at your school."

The COPPS' achievement of its mission and renowned accomplishment of graduating students who have an average 92 percent first-time passage rate on the National Board of Pharmacy Examination make the program unparalleled. The Endowed Scholarship Fund will provide resources for students entering their first year in the FAMU College of Pharmacy and Pharmaceutical Sciences. Foremost preference will be given to Joe E. Newsome High School graduates in Lithia, Florida, then to graduates from Durant High School in Plant City, Florida, and then to Bloomingdale High School graduates in Valrico, Florida. When asked why these schools were selected, Mr. Belin responded, "Newsome is where Patrick and Lauren graduated from high school; Durant is where Patrick and Lauren first met while starting high school and Patrick's brother, Stephen, is a 2001 Durant graduate. Bloomingdale is in the vicinity where we lived and where Patrick and Stephen grew up after our move to Valrico from Jacksonville, Florida."

Mr. Belin further stated, "One of the things that the family would hope the scholarship recipient would have is not only a strong desire and passion for the field of pharmacy, but would also share Patrick's attributes. He was driven, very passionate and focused on everything he did. Furthermore, we want to help others."

The William Patrick Belin Endowed Scholarship Fund will allow others to walk in Patrick's shoes. "The Positive impact Patrick had and continued to have on so many lives is tremendous. This scholarship will allow his legacy to continue," stated Mr. Belin.



DONORS Tribute & Memorial Gifts

In Memory of William P. Belin

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Aebi, Tori
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Belin, Lynn
Belin, Stephen
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In Memory of Lewis Johnson

Johnson, Elzena V.

In Memory of James W. Matthews

Pollock, Mamie E.

In Memory of **Robert Parramore**

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Jack, Mark A.

In Memory of Demetral R. Wester

Baker, Linda A.

Newly Established Endowments

William P. Belin Endowed Scholarship Deitra M. Benton Scholarship Endowment Alvin Bryant Endowed Scholarship Fund Leroy & Helen Polite Endowed Scholarship

DONORS Is Your Name Missing?

- You made your gift directly to a school, department, FAMU alumni chapter, sponsored research, etc., and not through the FAMU Foundation, Inc. Only gifts made through the Foundation are included in our records and we are not aware of your gift;
- You became a member of the FAMU National Alumni Association. Although dues payments are vital to the operations of the Alumni Association, as these funds enable the organization to pursue other programs of support, membership dues are not recognized as gifts made to FAMU Foundation, Inc. and cannot be listed;
- You made your gift prior to July 1, 2009, or after June 30, 2010.
- You made a pledge instead of a gift. The donor listing includes only gifts received. Please note if you made a pledge during this time period, but elected not to begin payment on it until after June 30, 2010; you will be listed on next year's Honor Roll;
- Sorry, we made a mistake! Even though the listings were checked and rechecked, errors and omissions can occur. If your name is missing or misplaced, please feel free to call the Donor Relations office at (850) 599-3860. We will check our records and make the necessary corrections. We welcome the opportunity to set the record straight; or,
- If the cumulative amount of your gift was less than \$100 as an individual or \$1,000 as an organization or foundation, although it was greatly appreciated, it was not included in this honor roll.



FINANCIAL STATEMENTS Table of Contents

33	INDEPENDENT AUDITORS' REPORT
34	STATEMENTS OF FINANCIAL POSITION
35-36	STATEMENTS OF ACTIVITIES
37	STATEMENTS OF CASH FLOWS
38-45	NOTES TO FINANCIAL STATEMENTS

Independent Auditors' Report



To the Board of Directors of Florida Agricultural And Mechanical University Foundation, Inc.

We have audited the accompanying statements of financial position of the Florida Agricultural and Mechanical University Foundation, Inc. (the "Foundation") (a nonprofit organization) as of June 30, 2010 and 2009, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation, as of and for the years ended June 30, 2010 and 2009, which collectively comprise the Foundation's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement pre sentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2010 and 2009, and the changes in its financial position and cash flows, for the years then ended in conformity with accounting principles gen erally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated August 14, 2010 on our consideration of the Founda tion's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the financial statements of the Foundation taken as a whole. The accompanying schedules of functional expenses on page 13 and the supplementary information on pages 14 through 16, are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Tallahassee, Florida August 16, 2010 TCBA Water Rice LIP

FINANCIAL STATEMENTS Statements of Financial Position

Florida Agricultural & Mechanical University Foundation, Inc. (A Non Profit Organization) STATEMENTS OF FINANCIAL POSITION

June 30, 2010 and 2009

	<u>2010</u>		2009	
ASSETS Current Assets				
Cash and cash equivalents	\$	764,647	\$ 1,285,425	
Current portion of unconditional promises to give, net (Note 2)		1,415,635	1,516,801	
Loans and advances receivable		18,250	83,641	
Other receivables		73,011	9,225	
Furniture and equipment, net		5,199	3,938	
Investments, at market		96,153,964	87,769,540	
Total current assets		98,430,706	90,668,570	
Non-current Assets				
Long term portion of unconditional promises to give, net (Note 2)		517,713	 517,713	
Total non-current assets		517,713	517,713	
TOTAL ASSETS	\$	98,948,419	\$ 91,186,283	
LIABILITIES AND NET ASSETS				
Liabilities				
Accounts payable and accrued expenses	\$	81,905	\$ 39,595	
Scholarships payable		62,028	27,103	
Total Liabilities		143,933	66,698	
Net Assets				
Unrestricted		1,143,985	1,533,756	
Temporarily restricted		18,408,426	10,517,157	
Permanently restricted		79,252,075	79,068,672	
Total Net Assets		98,804,486	 91,119,585	
TOTAL LIABILITIES AND NET ASSETS	\$	98,948,419	\$ 91,186,283	

FINANCIAL STATEMENTS Statements of Activities

See accompanying notes to the financial statements

Florida Agricultural & Mechanical University Foundation, Inc. (A Non Profit Organization)

STATEMENTS OF ACTIVITIES

For the Fiscal Years Ended June 30, 2010 and 2009

	2010	2009
UNRESTRICTED NET ASSETS		
Support and revenues:		
Administrative fees	\$ 779,397	\$ 825,825
In-kind donations	-	10,234
Interest Income	200,152	204,978
Other Income	3,693	4,262
Total unrestricted support and revenues	983,242	1,045,299
Net assets released from restrictions		
Restrictions satisfied by payments	5,570,081	7,060,622
Total unrestricted support, revenues, and reclassifications	6,553,323	8,105,921
Expenses:		
Program services		
University support	2,133,732	2,824,793
Scholarships and grants	1,993,058	2,623,182
Fundraising	642,912	786,822
Management and general	2,230,379	2,234,129
Total unrestricted expenses	7,000,081	8,468,926
Decrease in unrestricted net assets	(446,758)	(363,005)
TEMPORARILY RESTRICTED NET ASSETS		
Support and revenues:		
Gifts, grants and scholarships	3,378,748	4,040,157
Contributions	798,376	857,196
Investment income	2,333,702	2,549,918
Dues and subscriptions	125,590	98,860
Net realized and unrealized loss	7,055,130	(25,579,701)
Other income	187,018	148,796
Restrictions satisfied by payments	(5,570,081)	(7,060,622)
Increase (decrease) in temporarily restricted net assets	8,308,483	(24,945,396)

FINANCIAL STATEMENTS Statements of Activities

Florida Agricultural & Mechanical University Foundation, Inc. (A Non Profit Organization)

STATEMENTS OF ACTIVITIES

For the Fiscal Years Ended June 30, 2010 and 2009

PERMANENTLY RESTRICTED NET ASSETS

Support:		
Contributions	139,732	1,403,719
Dues and subscriptions	42,610	37,495
Other income	1,061	45
Increase in permanently restricted net assets	183,403	1,441,259
Increase (decrease) in net assets	8,045,128	(23,867,142)
Net Assets:		
Beginning net assets, as previously reported	90,759,358	114,986,727
Prior period adjustment		(360,227)
Adjusted beginning net assets		114,626,500
Ending net assets	\$ 98,804,486	\$ 90,759,358

INANCIAL STATEMENTS Statements of Cash Flows

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) STATEMENTS OF CASH FLOWS For the Years Ended June 30, 2010 and 2009

	 2010		2009
Cash flows from operating activities:			
Increase (decrease) in net assets	\$ 7,674,614	\$	(23,844,151)
Adjustments to reconcile increase in net assets to			
net cash used in operating activities:			
Unrealized and realized gains (losses) on investments	(7,055,130)		25,579,701
Depreciation	973		2,150
Increase (decrease) in discount on unconditional promises to give	(8,670)		26,857
Increase (decrease) in allowance for unconditional promises to give	(8,237)		25,514
Gifts, grants, scholarships and contributions	(4,307,630)		(6,301,117)
(Increase) decrease in:			
Loans and advances receivable	65,391		(50,545)
Other receivables	(63,786)		14,119
Increase (decrease) in:			
Accounts payable and accrued expenses	42,310		(56,166)
Scholarships payable	 34,925		(14,166)
Net cash used in operating activities	 (3,625,240)		(4,617,804)
Cash flows from investing activities:			
Acquisition of furniture and equipment	(2,234)		(1,451)
Additional cash investments - net of withdrawals	(750,000)		(547,796)
Purchase of investments	(92,004,658)		(58,190,387)
Sale of investments	91,425,413		57,743,143
Net cash used in investing activities	(1,331,479)		(996,491)
Cash flows from financing activities:			
Collections of unconditional promises to pay	4,435,940		5,819,306
Net cash provided by financing activities	4,435,940		5,819,306
Net (decrease) increase in cash and cash equivalents	(520,778)		205,011
Cash and cash equivalents:			
Beginning of the year	1,285,425		1,080,446
End of the year	\$ 764,647	\$	1,285,425
Non-cash investing activity:	 	·	
Donated facilities and services	\$ -	\$	10,234
			·

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) NOTES TO THE FINANCIAL STATEMENTS June 30, 2010 and 2009

NOTE 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Nature of Activities

The Florida Agricultural and Mechanical University Foundation, Inc. (the "Foundation") is supported primarily through donor contributions, grants, and the State of Florida Department of Education's Division of Colleges and Universities ("D.C.U.").

During the years ended June 30, 2010 and 2009, the Foundation, under the matching program sponsored by the D.C.U. did not recognize any state matching revenues.

B. Financial Statement Presentation

The Foundation prepares its financial statements in accordance with Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Not-for-Profit Organizations". Under SFAS No. 117, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the Foundation is required to present a statement of cash flows.

The three (3) classes of net assets are presented below:

- Unrestricted Net Assets represents resources which are not covered by donor-imposed restrictions; which have met all applicable restrictions and/or resources generated through sources other than receipts from donors.
- **Temporarily Restricted Net Assets** represents resources recognized as restricted support until such a time when all associated restrictions have been met.
- **Permanently Restricted Net Assets** represents resources that contain a stipulation that permanently restricts the use of such funds but allows earnings from the funds to be used in a certain manner.

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) NOTES TO THE FINANCIAL STATEMENTS June 30, 2010 and 2009

NOTE 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

C. Contributions

In accordance with SFAS No. 116, "Accounting for Contributions Received and Contributions Made," contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Restricted net assets are reclassified to unrestricted net assets upon satisfaction of the time or purpose restrictions.

D. Promises to Give

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The Foundation uses the allowance method to determine uncollectible unconditional promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made.

E. <u>Investments</u>

The Foundation reports its investments in accordance with SFAS No. 124, "Accounting for Certain Investments Held by Not-for-Profit Organizations". Under SFAS No. 124, investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statement of financial position. Real estate investments are stated primarily at current appraised values: Unrealized gains and losses are included in the changes in net assets.

F. <u>Contributed Facilities and Services</u>

During the years ended June 30, 2010 and 2009, the value of contributed facilities and services was none and \$10,234, respectively, and is included as support and expenses in the statement of activities. Contributed services included the cost of the employees of Florida Agricultural and Mechanical University (the "University") who provide services to the Foundation.

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) NOTES TO THE FINANCIAL STATEMENTS June 30, 2010 and 2009

NOTE 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

G. <u>Donated Property</u>

Donations of property are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated assets to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property are reported as restricted support. In the absence of donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor, at which time the Foundation reclassifies temporarily restricted net assets to unrestricted net assets. The Foundation makes no provision for depreciation of such real property. There was no donated property during the years ended June 30, 2010 and 2009.

H. Cash and Cash Equivalents

For the purposes of the statement of cash flows, the Foundation considers uninvested cash in bank and certificates of deposits with maturities of three months or less to be cash and cash equivalents.

I. <u>Fair Values of Financial Instruments</u>

The following methods and assumptions were used by the Foundation in estimating its fair value disclosures for financial instruments:

- Cash, cash equivalents, short-term investments, and promises to give due in less than one year: the carrying amounts reported in the statement of financial position approximate fair values because of the short maturities of those instruments.
- <u>Long-term investments:</u> the fair values of long-term investments are based on quoted market prices for those or similar investments.

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) NOTES TO THE FINANCIAL STATEMENTS June 30, 2010 and 2009

NOTE 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

J. <u>Income Taxes</u>

The Foundation is a not-for-profit organization exempt from federal income tax under Section 501(c) (3) of the Internal Revenue Code. However, income from certain activities not directly related to the Foundation's tax-exempt purpose is subject to taxation as unrelated business income. In addition, the Foundation qualifies for the charitable contributions deduction under Section 509(a) (2) and is not a "private foundation".

K. Functional Expenses

The Foundation, being a Direct Support Organization ("DSO") for the Florida Agricultural and Mechanical University (the "University"), was established to aid in the advancement of the University's objectives and purposes. Part of the Foundation's commitment to the University is to provide assistance in the various activities or programs of the University.

In accordance with SFAS No. 117, "Financial Statements of Not-for-Profit Organizations", the Foundation reports expenses by functional classification, whereby expenses are categorized by program activities and supporting services. Program activities include direct and indirect costs associated with activities carried out for the fulfillment of the objectives of the Foundation. Supporting services related to costs incurred other than those classified under program activities. Expenses incurred for program activities and supporting services are reported in the statement of activities.

The Foundation has the following functional expense categories:

- <u>University support</u> charges include expenses incurred for scholarship administration, seminars, and marketing, on behalf of the University.
- <u>Scholarships and grants</u> charges include payment of tuition, fees, room and board, books and stipends for students in various academic disciplines.
- <u>Fundraising</u> charges include expenses incurred for travel, events and other operating costs to support fundraising efforts.
- Management and general charges represent operating expenses including salaries, materials and supplies for programs supported through the Foundation.

L. <u>Use of Estimates</u>

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) NOTES TO THE FINANCIAL STATEMENTS June 30, 2010 and 2009

NOTE 2. UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give are a result of pledges and D.C.U. matching funds. Unconditional promises to give are recorded at net realizable value after consideration of any unamortized discounts. The discounts on those amounts are computed using the risk-free interest rates applicable to the years in which the promises are received. The discount rate is five percent (5%) for the years ended June 30, 2010 and 2009. Amortization of discounts is included as contribution revenue.

Unconditional promises to give consist of the following:

	•	2010		2009
Pledges receivable	\$	1,568,571	\$	1,686,644
Less: unamortized discount		78,429		87,099
Subtotal		1,490,142		1,599,545
Less: allowance for uncollectibles		74,507		82,744
Current unconditional promises to give, net		1,415,635		1,516,801
D.C.U. matching funds		573,643		573,643
Less: unamortized discount		28,682		28,682
Subtotal		544,961		544,961
Less: allowance for uncollectibles		27,248		27,248
Long-term unconditional promises to give, net		517,713		517,713
Net unconditional promises to give	\$	1,933,348	\$	2,034,514
Amount due in:				
Less than one (1) year	\$	1,000,000	\$	900,000
\ / •	Ф		Φ	· ·
One to five (5) years		1,092,214		1,365,618
More than five (5) years	Φ.	50,000	Φ.	-
Total	\$	2,142,214	\$	2,265,618

D.C.U. matching funds have been reclassified to long-term unconditional promises to give. Related prior year amounts are shown in the table above. See Note 8 for further discussion.

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) NOTES TO THE FINANCIAL STATEMENTS June 30, 2010 and 2009

NOTE 3. INVESTMENTS

The Foundation maintains master investment accounts for primarily all of its investments. Realized and unrealized gains and losses from securities in the master investment accounts are allocated to the individual net asset accounts based on the relationship of the market value of each net asset account to the total market value of the master investment accounts, as adjusted, for additions to or deductions from those accounts.

As of June 30, 2010 and 2009 long-term investments consist of the following:

				2010			2009					
		Cost		Fair Value	A	Unrealized Appreciation Depreciation) Cost			Fair Value	A	Inrealized ppreciation epreciation)	
Bonds	S	16,328,411	\$	16,953,461	\$	625,050	\$	9,838,720	\$	10,011,042	\$	173.079
Trust Managed Funds	Ψ.	82,358,668	Ψ	78,450,227	Ψ	(3,908,441)	Ψ	85,207,524	Ψ	77,008,141	Ψ	(8,199,383)
Uninvested Cash		250,276		250,276		-		250,357		250,357		-
Real Estate		500,000		500,000		-		500,000		500,000		-
Total Investments	\$	99,437,355	\$	96,153,964	\$	(3,283,391)	\$	95,796,601	\$	87,769,540	\$	(8,026,304)

The following schedule summarizes the investment activity for the year ended June 30, 2010 and 2009.

	2010	2009
Investment returns, net of fees		
Interest and dividend income	\$ 2,533,	702 \$ 2,749,918
Net realized gain (loss)	2,312,	217 (11,554,797)
Change in net unrealized gain	4.742,	913 (14,024,904)
Consulting fees	(456,5	570) (485,474)
Total investment returns, net	9,132,	262 (23,315,257)
Other investment activities		
Cash deposits		
Cash withdrawals	(750,0	000) (1,277,133)
	(750,0	000) (1,277,133)
Total investment activity	\$ 8,382,	262 \$ (24,592,390)

Florida Agricultural and Mechanical University Foundation, Inc. (A Nonprofit Organization) NOTES TO THE FINANCIAL STATEMENTS June 30, 2010 and 2009

NOTE 4. FAIR VALUES OF FINANCIAL INSTRUMENTS

The estimated fair values of the Foundation's financial instruments, other than investments, at June 30, 2010 and 2009 are as follows:

	2010				2009				
	Carrying		Fair			Carrying	Fair		
	Amount			Value		Amount	Value		
Financial Assets									
Cash	\$	764,647	\$	764,647	\$	1,284,425	\$	1,284,425	
Unconditional promises to give	\$	2,131,977	\$	1,933,348	\$	2,265,618	\$	2,044,720	

The fair values in the preceding table are included in the statement of financial position under the applicable captions.

NOTE 5. PLANNED GIVING PROGRAM

At June 30, 2010 the Foundation has been named beneficiary of future gifts in the amount of \$505,632. The life insurance premium was paid by the donors with a lump sum onetime payment insuring that the Foundation will receive the gifts at some time in the future.

NOTE 6. RELATED PARTY TRANSACTIONS

Office space, personnel and equipment are provided to the Foundation by the University. The costs of these items are reflected in the statement of activities at their respective fair market values.

NOTE 7. PRIOR PERIOD ADJUSTMENTS

The net assets amount at the beginning of the year for the prior period was adjusted to reflect the proper recording of revenues recorded in prior years and subsequently returned in the current year. The effect of this prior period adjustment was a decrease of unrestricted net assets and temporarily restricted net assets in the amounts of \$151,620 and \$208,607, respectively.

Florida Agricultural and Mechanical University Foundation, Inc.
(A Nonprofit Organization)
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2010 and 2009

NOTE 8. DIVISION OF COLLEGES AND UNIVERSITIES MATCHING

The Foundation participates in a matching program sponsored by the State of Florida Department of Education's Division of Colleges and Universities (D.C.U.). The D.C.U. contributes 50% to the Foundation based on the donor's contributions of \$100,000 to \$599,999; and on contributions of \$600,000 or more the minimum match is 70%; both to the extent funds are appropriated by the State of Florida's Legislature. The Foundation has been notified by the D.C.U. that the matching fund program has been temporarily suspended until further notice. Matching funds previously awarded will be issued at the time the program is reinstated. In accordance with SFAS 116, the Foundation has recorded unconditional promises to give at their net realizable value for previously awarded matching funds in the amount of \$517,713 as of June 30, 2010 and 2009. The funds have been reclassified to long-term unconditional promises to give based on the above condition.

NOTE 9. CONCENTRATION OF CREDIT RISK

At June 30, 2010 and 2009, the Foundation had accounts in financial institutions with balances of \$514,647 and \$1,035,425 in excess of the Federal Deposit Insurance Corporation's insurance coverage of \$250,000. In addition, the Foundation had balances of \$95,653,964 and \$87,269,540, respectively, at June 30, 2010 and 2009 in excess of the Securities Investor's Protection Corporation ("SIPC") insurance coverage of \$500,000. Invested securities and cash are also covered by the brokerage custodian and its parent company for amounts in excess of the SIPC limit. Management believes no material risk of loss will be sustained from holding these assets with these institutions.

NOTE 10. ASSETS HELD FOR OTHERS

The Foundation holds pooled assets, reported as investments and is considered temporarily restricted net assets on behalf of the FAMU National Alumni Association (the "Alumni"), in the amount of \$1,340,451 and \$1,231,051 as of June 30, 2010 and 2009, respectively. Figures exclude the National Alumni Association Million Dollar Endowment. The Alumni is another Direct Support Organization ("DSO") of the University.

We thank you for your support of Florida A&M University and we would love to hear from you.

Florida A&M University

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